

**Exhibit A**  
**SERVICES**

Contractor shall provide the following Services to Company:

This Schedule A is hereby made part of the Services Agreement dated \_\_\_\_\_ (the “Agreement”) between \_\_\_\_\_, the Contractor and Blendtec.

**Road Show Overview** – The Contractor shall provide services to Blendtec and their client, i.e. Costco, Sam’s Club, BJ’s or other customers purchasing products from Blendtec, directly or indirectly in its physical retail or warehouse stores. Contractor enters into this agreement, and will remain throughout the terms of this Agreement. Contractor is responsible for providing; at contractors own expense, disability, unemployment, workers compensation, and other insurance, training permits, and licenses.

1. **Available Workdays:** defined as Monday through Sunday.
2. **Available Working Hours are defined as follows:**
  - a. Dependent upon the client’s specified hours or hours of business.
  - b. Blendtec will ensure a store representative is present during all scheduled show times.
3. **Schedule:** Blendtec will provide the Contractor with store number, current address, phone, and store contact information, and assigned store schedule. Because the client has gone to great lengths to coordinate other projects, deliveries and staffing around each stores road show, Blendtec or the store manager are the only parties authorized to change the assigned show schedule i.e. start and end dates or demonstrator substitutions.
  - a. If the Contractor does not start services on the scheduled start day (for reasons within the contractor’s control) another contractor will provide entire service for that store or show may be cancelled and rescheduled by Blendtec and the client, and penalties will be imposed on the Contractor. Penalties are defined as the costs incurred to bring in a replacement.
  - b. If the show is not completed, (for reasons within the contractor’s control), financial penalties will be imposed. Penalties are defined as the costs incurred to bring in a replacement.
4. **Demonstration Preparation:** The Contractor agrees to attend evaluation shows as required on clients store or warehouse premises in order to learn Blendtec and their client’s expectations, processes, and be afforded the opportunity for hands-on learning.
  - a. If the Contractor feels the product information provided was inadequate, or that the Contractor does not possess the right skills to complete the expected services in a complete, accurate or timely manner, the Contractor is obligated to notify Blendtec prior to starting the proposed schedule.
5. **Services to be Provided:**
  - a. The service said Contractor agrees to perform is to demonstrate and sell electronic appliances in the venues selected by the client.

b. Contractor will determine the method, details, and means of performing the above described services.

6. **Kits:** Kits are available through Blendtec at a cost of \$450. Contractor may arrange to pay for kit using our three payment plan. Contractor is responsible for handling, storage and transfer of their kit.

7. **Services are to be performed at:** Road Show Locations per provided proposed Schedule.

8. **Compensation:** Contractor will be compensated as follows:

- a) End of show completion bonus of \$150 (one hundred and fifty dollars).
- b) \$80 (eighty dollars) per machine sold less the return allowance.  
Return allowance is a percentage of returns based on an average which is evaluated on a monthly basis. Payment will be made to contractor within 10 (ten) days of the show closing.

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Contractor Name (Print)

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Authorized Company Name (Print)

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Signature

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Signature

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Date

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Date

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Address

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Address